

Compare Your Experience of Recent Winters

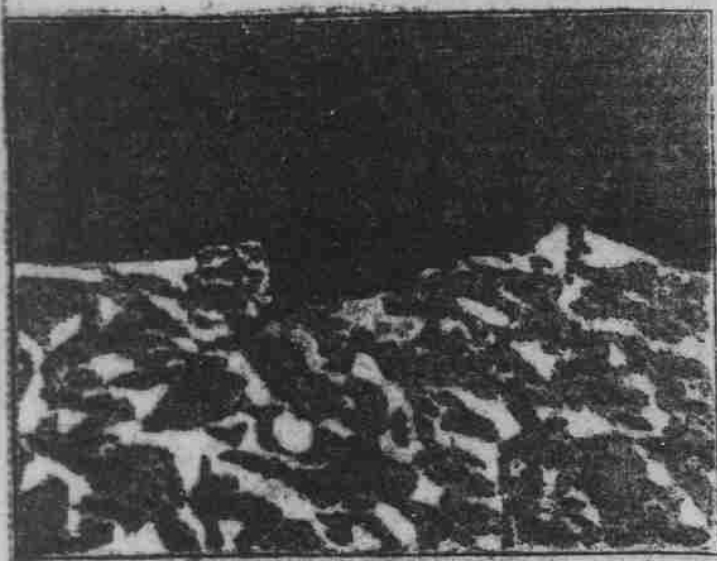
with what it can be in future years if you heat your place the new way—the healthful, clean convenient and ECONOMICAL way



ROUND OAK PIPELESS HEATING SYSTEM



Guaranteed by the \$3,000,000.00 Round Oak Organization and the old reliable J. P. Barstow & Co., Norwich



Perhaps You've Gotten Along Better Than Most People You Know, BUT—

when it was "bitter cold" for days and days in a stretch and you had to force your heater haven't you wished it wasn't necessary?

and when, no matter how hard you "crowded" the fire, you still found it necessary to shut off certain rooms, didn't it inconvenience you?

and when you realized a lot of your hard-earned cash was being lost in wasted heat and costly fuel, didn't it annoy you?—and when coal was very scarce didn't you wish you could burn wood as well?

and when you were not absolutely sure of the family's safety, weren't you worried?

and during damp, chilly days of Fall and Spring, when you wanted a little heat quickly, and after a long shivering wait, gotten too much, weren't you disgusted?

and haven't you wished for a heating system that with a reasonable amount of fuel, would really heat your whole home in a way that is healthful and clean, with attention once or twice daily?—one which would rid yourself and family of the annoying experiences of recent winters?

If so, you are ready to

Learn More About the Round Oak—

through next winter and many, many more, it would give you the means for reproducing Nature's pleasant outdoor summer warmth in your very own home.

you would have pure, clean circulation, and moistened warmth in every room—the kind well-informed doctors pronounce most healthful.

you would have the most modern method—a system which can be put entirely out of sight when not in use and which at the same time is always ready for instant use during damp, chilly days of Fall or Spring.

every member of your family would enjoy its simplicity of operation—the very little attention it requires—and the ease with which it can be regulated from upstairs.

the greater comfort and convenience of the Round Oak would not cost you more but less than your present methods and enough less, because of its great fuel economy, to pay for itself over and over again.

it would contribute substantially to the good health, comfort, contentment, and happiness of your family besides adding more to the selling or renting value of your property than the nominal amount involved in its purchase.

if you want these advantages sometime, "surely you need them now."

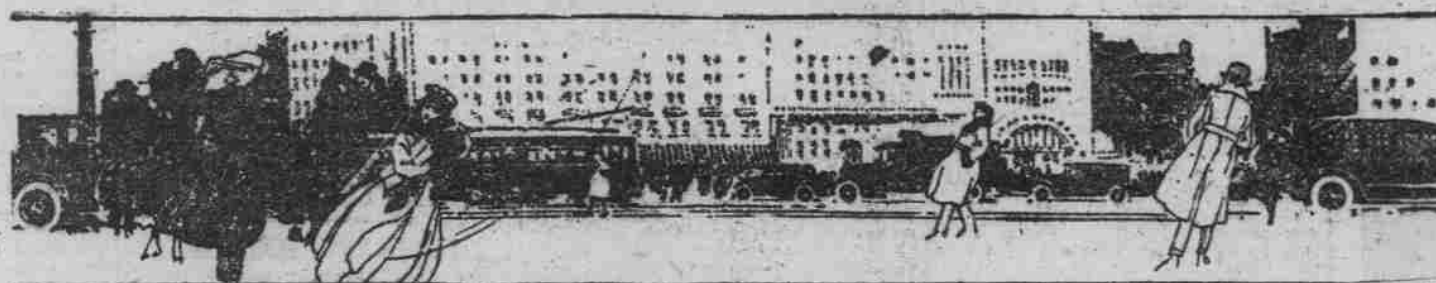
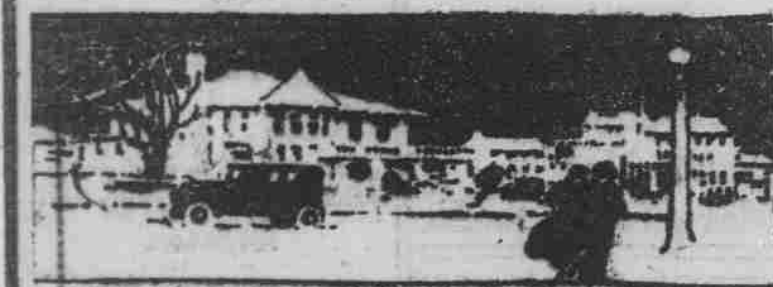
DO THIS TOMORROW MORNING

(1) Phone Barstow's, 897, and say "We want a Round Oak if you can safely guarantee it to heat our place satisfactorily"—or, make an appointment (without cost to you) for a Heating Engineer to examine your home before you decide.

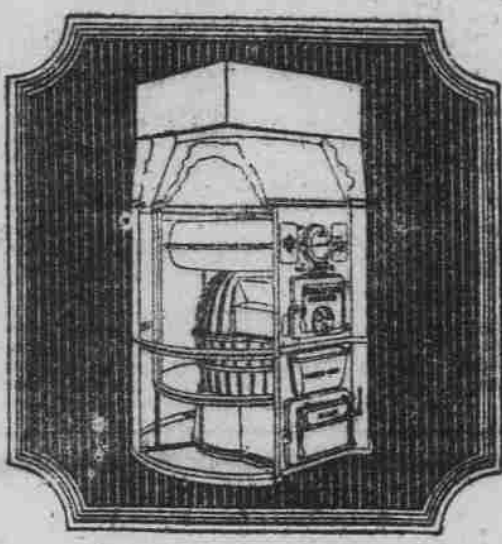
(2) If the Round Oak Heating Engineers do not approve your house and supply us with their guaranteed blue-print plans for installation, your order will be cancelled and all money paid, refunded.

Better order NOW than wish you had! NOW is the time to insure the future comfort of your family!

Sale Closes Saturday



Only installed for folks whose homes are naturally adapted for its guaranteed satisfactory operation. None others can own it at any price



Built for folks who want the most healthful warmth and comfort with cleanliness convenience, and the utmost economy

Investigate NOW — In Time to Decide Before Our Money - Saving Offer Expires

SATURDAY NIGHT, AUGUST 13

For the reasons given in the Manufacturer's letter—which we published in last Thursday's Bulletin—

You Can Save \$14.00 to \$30.00 (ACCORDING TO SIZE) By Ordering Your Round Oak Now—Instead of Later

And by simply having a small space in your basement, shed, or barn to store the heater until our installers make it ready for use.

You Are Protected Whether the Price Goes Up or Down later on, because we give you the same

PRICE GUARANTEED BOND Which the Manufacturer gives to us—and we know it is good

The \$14 to \$30 Saving

is under and below the lowest price which the manufacturers may establish during the entire period specified in the Price Guarantee Bond. It is given to those who now help us to solve our storage problems and is positively

Not a Regular Price Reduction

The Price Is Guaranteed

We guarantee to give full benefit of any reduction the manufacturers may make in their regular prices between now and December 1st 1921

And of Equal Importance

You have the keen satisfaction of knowing that your home will be ready for the chilly days of late fall or coldest winter weather because

We Guarantee to Have It Ready Before Cold Weather If You Decide Now

If You Can't Come to the Store, Write or Phone SEE OUR DISPLAY AT O'NEIL & McGORY'S ELECTRICAL STORE, Franklin Square ONLY 4 MORE DAYS IN WHICH TO DECIDE IN EASY REACH OF ALL CASH OR EASY MONTHLY PAYMENTS

Thousands of New England Users Vouch for the Unusual Satisfaction and Economy of the Round Oak

Coldest winter weather of Maine, New Hampshire, Vermont,—in fact every section of New England has given the Round Oak an opportunity to demonstrate its capacity for heating efficiently, healthfully and with startling economy any place for which the Manufacturer's Heating Engineers have recommended it with their guaranteed blue-print plans for installation.

Read these Extracts from Users' Letters

"I was very much pleased with my friend's Round Oak, so much so in fact, that I immediately called up the..... (Company) and ordered one to be installed in my home in..... We all join in thanking you for the comfort you brought into our home." Letter No. 514.

"The Round Oak is very easy to operate. I only fix my fire once in twenty-four hours." Letter No. 513.

"Every man who owns his own property should have one installed, even if he has to borrow the money to do it with." Letter No. 511.

"I am herewith enclosing check for full purchase price, less your liberal cash discount as heretofore agreed. And I thank you for convincing me that the Round Oak is the boy to make Jack Frost's eyes water." Letter No. 507.

"In the coldest days of winter, with door opening continuously, we kept our store warm without any trouble." Letter No. 503.

"And have found it a great acquisition to the home; economical in fuel consumption; easy to attend; and to quote from the late Theodore Roosevelt, I was 'De-light-ed.'" Letter No. 537.

"I can cheerfully recommend this system of heating to anyone who wishes to heat a house and be comfortable at a moderate cost." Letter No. 543.

"I am ready to give the Round Oak a hearty recommendation whenever an occasion arises." Letter No. 522.

Here's What You MUST Have Before You Could Own THIS Heating System at Any Price

Your home, store, church or other building must be naturally adapted for its satisfactory operation and approved as such by the maker's scientific engineering staff at the factory.

How can they know without seeing the place?

Either from plans that we make, without cost or obligation to you, or from your blue-prints which we send to them.

This experience and knowledge enables them to decide one of two things: Either that your home cannot be satisfactorily heated by this method at all, which is final—or that they and ourselves are perfectly safe in giving you a guarantee of highly satisfactory service in use, in which case they make and send us blue-print plans of your home, specifying the proper size Round Oak; the correct location of the one register and the ideal manner of installation.

This is not to make trouble for you and ourselves, but to prevent it.

The best thing about the Round Oak guarantee is the careful and scientific manner in which homes are selected BEFORE the system is installed. This protects the purchaser against possible disappointment and discomfort in mid-winter.

Many places must be examined during the next few days—phone or write for an early appointment

Sale Closes Saturday



Norwich

J. P. Barstow & Company

Norwich